



**Banle 萬利**

<b>Job Title</b>	Bunker Trader
<b>Location</b>	Singapore
<b>Posted on</b>	1/30/2024
<b>Expired on</b>	2/29/2024

[\*\*APPLY NOW\*\*](#)

### **Job Description**

- Handle daily enquiries and follow-up orders in a professional manner.
- Daily sales documents processing and key in MIS System.
- Coordinate order delivery arrangements internally and externally.
- Communicate closely with clients and identify their needs to maintain the long-term business relationship.
- Maintain good relationships with existing customers.
- To identify potential customers and developing new business opportunities.
- Must have excellent communication and negotiation skills to build strong relationships with clients and suppliers.
- Work closely with the supply team to achieve sales target.
- Any ad hoc assignment as requested.

### **Requirement**

- Minimum 5 years of corporate working experience is required.
- Background in petroleum, shipping or logistics industry is preferred, experience in sales or business development would be an advantage.
- Strong experience in B2B bunker trading.
- Self-motivated, good team player and ability to handle multiple tasks concurrently.
- Excellent communication, negotiation, and interpersonal skills.
- Strong business acumen with an analytical mind and logical thinking.
- Native speakers of the target language can also benefit.
- Excellent command of spoken and written English.
- Proficiency in Office 365 (Word, Excel, PowerPoint) and Zoom.

- Bachelor's degree or above.

### **Do you want to join the Banle family?**

We welcome all candidates who are passionate and committed to teamwork and customer-oriented service. If you would like to apply for the position, please submit your CV with a cover letter and expected salary to our Human Resources Department by clicking 'APPLY NOW'. All applications and personal data provided will be treated as confidential and will be used for recruitment purposes only.

### **Additional Information**

<b>Career Level</b>	<b>Middle</b>	
<b>Qualification</b>	<b>Degree</b>	
<b>Years of Experience</b>	<b>Minimum 5 years</b>	
<b>Job Type</b>	Full-time	<input checked="" type="checkbox"/>
	Part-time	<input type="checkbox"/>
	Permanent	<input checked="" type="checkbox"/>
	Temporary	<input type="checkbox"/>

### **Benefits & Others**

Free shuttle bus (*for openings in Hong Kong only*), Medical insurance, Performance bonus, Five-day work week.

### **Company Overview**

Established in 2015, CBL International Limited (Nasdaq: BANL) is the listing vehicle of the Banle Group. Banle Group is an established marine fuel logistic company in Asia Pacific, providing customers with a one-stop solution for vessel refuelling. Our main market is the Asia Pacific, with business activities in the major ports in Japan, Korea, China, Hong Kong, Taiwan, Vietnam, Malaysia, Singapore, Thailand, and other places like Turkey and Belgium. We currently have a network of over 55 ports in the Asia Pacific region to supply marine fuel to our customers, making us one of the few bunkering facilitators that can provide network-based service in this part of the world.